



BUYER CONSULTANCY – OVERVIEW

Car Promotion – Maikel Lemke

Independent Consultant for the Purchase & Evaluation of Classic Cars
Specialised in Jaguar E-Type

What I Do

I advise buyers in the **identification, evaluation, and acquisition** of classic motor cars.

I act **independently and buyer-side only**.

I am not a dealer or broker and do not sell vehicles.

My role is to help clients:

- buy the **right car**, or
- avoid the **wrong one** before costly mistakes are made.

How I Work

My work typically includes:

- access to suitable vehicles through professional networks
- controlled introductions to selected cars
- independent assessment of condition, originality, and risks
- cost transparency before purchase decisions are made

Sometimes the correct outcome is **not buying a car**.

That outcome has value.

Fees – At a Glance

My services are structured transparently and consist of three elements:

Introduction & Search Fee

– typically **1.500 € – 3.500 €**, depending on vehicle value

– payable upon introduction

Inspection & Advisory Fee (if requested)

– typically **2.500 €**, plus travel expenses

Success Fee (only if a vehicle is purchased)

– **2,5 % – 3,5 %** of the purchase price

Indicative fee ranges are provided separately for full transparency.

Important Clarification

I do not work:

- on contingency only
- on success fees alone
- on hidden commissions

My advice is **independent, objective, and not linked to negotiated discounts or identified defects.**

Next Step

If this approach and fee structure align with your expectations,
I will be happy to discuss the next steps in more detail.

If not, this clarity saves time for both sides.

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