



JAGUAR E-TYPE

BUYER CONSULTANCY – OVERVIEW

*Independent Consultant for the Purchase & Evaluation of Classic Cars
Specialised in the Jaguar E-Type*

What I Do

I provide independent buyer-side consultancy for the identification, evaluation and acquisition of classic motor cars, with particular expertise in the Jaguar E-Type.

I do not buy or sell vehicles, nor do I act as a dealer or broker. My role is solely to represent the interests of the buyer.

My objective is simple:

- to help clients purchase the right car with confidence, or
- to prevent costly mistakes before they happen.

Independent judgement is often the most valuable investment made during the entire purchasing process.

How I Work

Every client and every vehicle are different. My consultancy is therefore tailored to the individual requirements of each assignment.

Typical services include:

- identifying suitable vehicles through professional networks and market research
- controlled introductions to carefully selected cars
- independent evaluation of originality, authenticity and overall condition
- identifying technical, historical and financial risks
- providing objective advice before any purchasing decision is made

Sometimes the best advice is **not** to buy a particular vehicle.

Avoiding an unsuitable purchase can be just as valuable as finding the right one.

Fees – At a Glance

My consultancy is structured transparently and consists of three separate fee categories.

Introduction & Search Fee

Typically €1,500 – €3,500 depending on the value of the vehicle.

Payable upon a successful introduction.

Inspection & Advisory Fee (*where requested*)

Typically €2,500 plus travel expenses.

Success Fee (*only if a vehicle is purchased*)

Typically 2.5% – 3.5% of the purchase price.

A detailed explanation of all services and applicable fees is provided separately in the Buyer Fee Overview.

Important Clarification

My consultancy is based on independence and transparency.

I do **not** work:

- on contingency alone
- on success fees alone
- on hidden commissions
- on incentives paid by sellers or dealers

My recommendations are based solely on my professional assessment and are never influenced by negotiated discounts, identified defects or third-party interests.

My responsibility is to provide independent advice that enables you to make a well-informed purchasing decision.

Next Step

If this approach reflects your expectations, I would be delighted to discuss your individual requirements and explain how we can work together.

If not, this clarity saves valuable time for both of us.

I look forward to hearing from you.

Car Promotion – Maikel Lemke
Osnabrück, Germany